USAWOA
NEW HQ ORGANIZATION STRUCTURE

JANUARY 2022
OUTLINE

• Current HQ Operational Structure
• New HQ Operational Structure
CURRENT HQS ORGANIZATIONAL STRUCTURE

President

Vice President

Secretary

Treasurer

Executive Director

Membership Manager

Bookkeeper
PROPOSED HQS OPERATIONAL ORGANIZATION 2022

National President
Chief Executive Off. (Elected)

National Vice President
Chief Membership Off. (Elected)

National Secretary
Chief Admin. Off. (Elected)

Senior Executive VP
Chief Operating Off.

Executive VP
Corporate Development (Commission)

Executive VP
Philanthropy (Commission)

Executive VP
Merchandizing (Commission)

Executive VP
Historian (Commission)

Special Advisor
Legislative Affairs (SA-LA)

Membership Manager

Web Editor

Social Media Editor

Newsliner Copyeditor

National Treasurer
Chief Financial Off. (Appointed)

Bookkeeper

Assistant Treasurer
Non-Profit Status

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EXCOM MEMBERSHIP (2022)

- National President (Chief Executive Officer - CEO)
- National Vice President (Chief Membership Officer - CMO)
- National Secretary (Chief Administrative Officer - CAO)
- National Treasurer (Chief Financial Officer - CFO)
- SEVP, Operations (COO)
- EVP, Corporate Membership (Chief, Corporate Membership)
- EVP, Philanthropy (Chief, Philanthropy)
- EVP, Merchandizing (Chief, Merchandizing)
- EVP, Historian (Chief Historian)
PAID POSITION RATES (2022)

- Senior Executive VP Operations (COO) – Salary: $60,000
- Officer Manager – Current 2022 Salary
- Bookkeeper - Current 2022 Salary
- EVP, Corporate Membership - 20% Commission - (Projected $38,000 - 1099)
- EVP, Philanthropy – 20% Commission (Projected $20,000 - 1099)
- Web Editor - 20% Commission - (Projected $13,510 - 1099)
- EVP, Merchandizing – 20% Commission (Projected $4,000 - 1099)
- EVP, Historian – 20% Commission (Projected $4,000 - 1099)
- Assistant Treasurer - Chapter Non-Profit Status – (Internship)
- Newsliner Copyeditor – (Internship)
- Social Media Editor (if needed) - (Internship)
Board of Directors
- National President (CEO)
- National Vice President (CMO)
- National Secretary (CAO)
- National Treasurer (CFO)
- Region Directors

National HQ Operations
- SEVP COO
- EVP Corp Dev
- EVP Philanthropy
- EVP Merchandizing
- EVP Historian
- Membership Mgr
- Bookkeeper
- Asst. Treasurer - NP
- Newsliner Copyeditor
- Social Media Editor
- Web Editor

National Committees & Councils
- Awards Committee
- Past Presidents Council
- Web & Social Media Council

National Appointed Officials
- SA - Legislative Affairs
- National Parliamentarian
- National Chaplain
- Assist VP for NG Affairs
- Assist VP for Reserve Affairs
- Assist VP for Veterans Affairs

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EXCOM MEMBERSHIP (2023)

- National President (Chief Executive Officer - CEO)
- National Vice President (Chief Membership Officer - CMO)
- National Secretary (Chief Administrative Officer - CAO)
- National Treasurer (Chief Financial Officer - CFO)
- SEVP, Operations & Technology (COO & CTO)
- SEVP, Government Affairs (CGA)
- EVP, Corporate Membership (Chief, Corporate Membership)
- EVP, Philanthropy (Chief, Philanthropy)
- EVP, Merchandizing (Chief, Merchandizing)
- EVP, Historian (Chief Historian)
PAID POSITION RATES (2023)

- Senior Executive VP Operations (COO & CTO) – Salary: $60,000 \( \text{($43,300)} \)
- Officer Manager – Current 2023 Salary
- Bookkeeper - Current 2023 Salary
- SEVP, Government Affairs (CGO) / SP-LA (Expenses - $10,000 - \text{Paid from COO Salary - 1099})
- EVP, Corporate Membership - 20% Commission - (Projected $38,000 - 1099)
- EVP, Philanthropy – 20% Commission (Projected $20,000 - 1099)
- Web Editor – 20% Commission (Projected $13,510 - 1099)
- EVP, Merchandizing – 20% Commission (Projected $4,000 - 1099)
- EVP, Historian – 20% Commission (Projected $4,000 – 1099)
- Newsliner Copyeditor (if needed) – $5,000, ($500 per issue) (Paid Internship from COO Salary - 1099)
- Social Media Editor (if needed) - $1,200 ($100 per month) (Paid Internship from COO Salary - 1099)
- Assistant Treasurer - Chapter Non-Profit Status - $500/year – (Paid Internship from COO Salary - 1099)