



# **USA WOA**

## **NEW HQ ORGANIZATION STRUCTURE**

**JANUARY 2022**



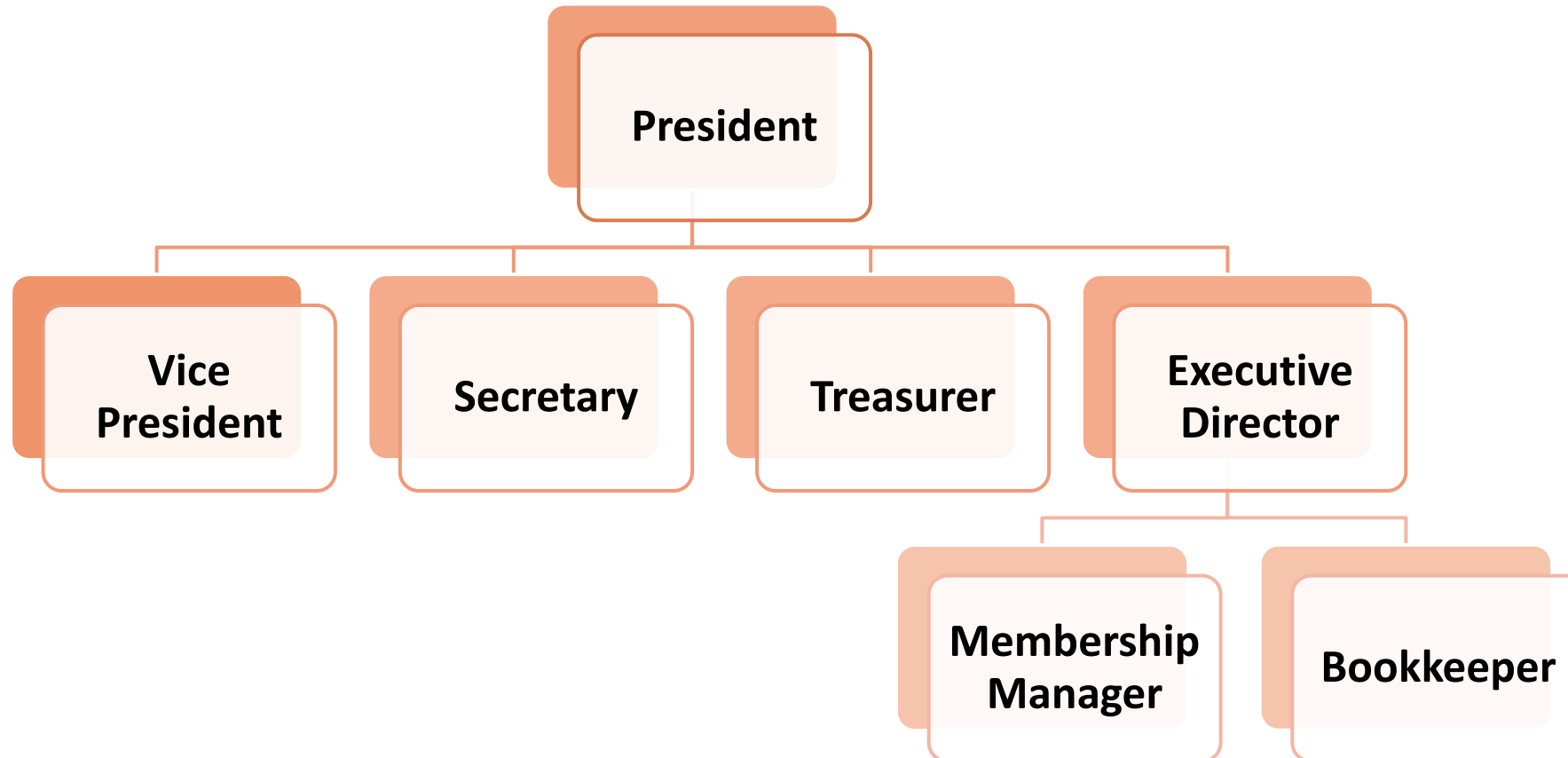
# OUTLINE



- **Current HQ Operational Structure**
- **New HQ Operational Structure**

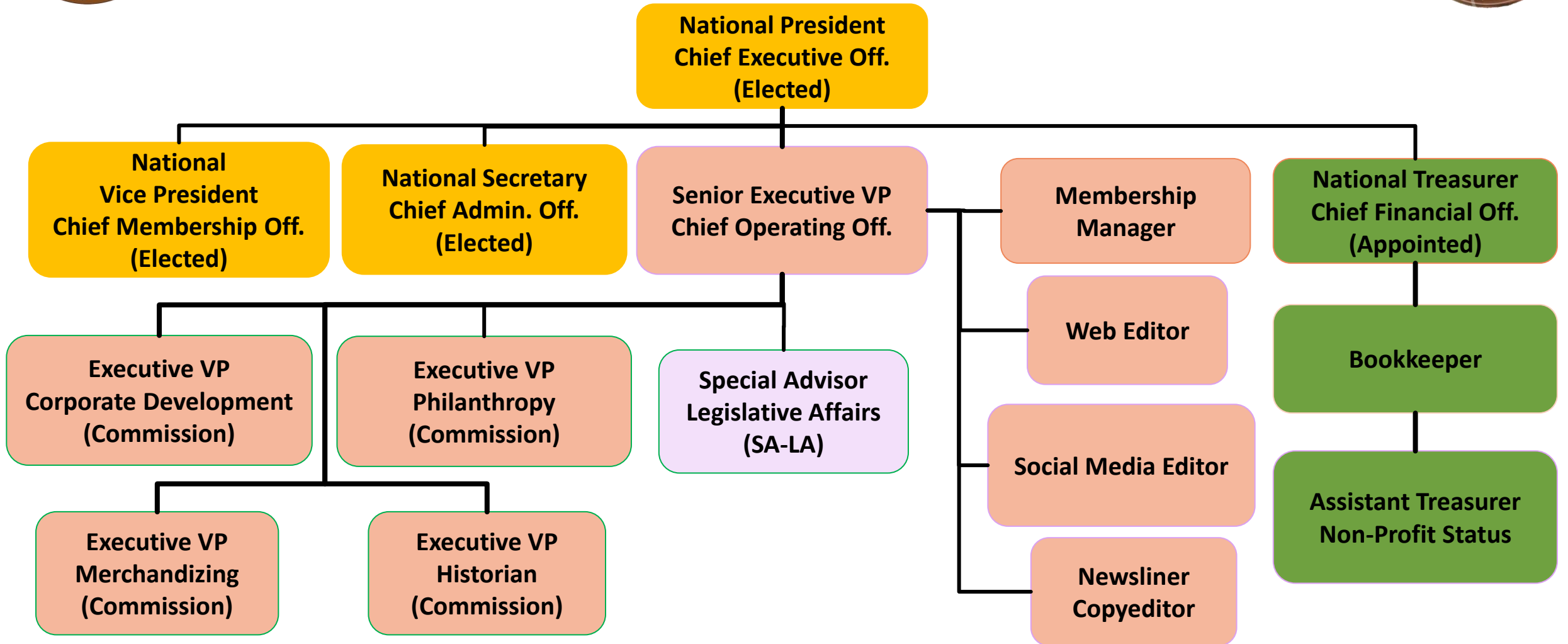


# CURRENT HQS ORGANIZATIONAL STRUCTURE





# PROPOSED HQS OPERATIONAL ORGANIZATION 2022





# **EXCOM MEMBERSHIP (2022)**



- **National President (Chief Executive Officer - CEO)**
- **National Vice President (Chief Membership Officer - CMO )**
- **National Secretary (Chief Administrative Officer - CAO)**
- **National Treasurer (Chief Financial Officer - CFO)**
- **SEVP, Operations (COO)**
- **EVP, Corporate Membership (Chief, Corporate Membership)**
- **EVP, Philanthropy (Chief, Philanthropy)**
- **EVP, Merchandizing (Chief, Merchandizing)**
- **EVP, Historian (Chief Historian)**



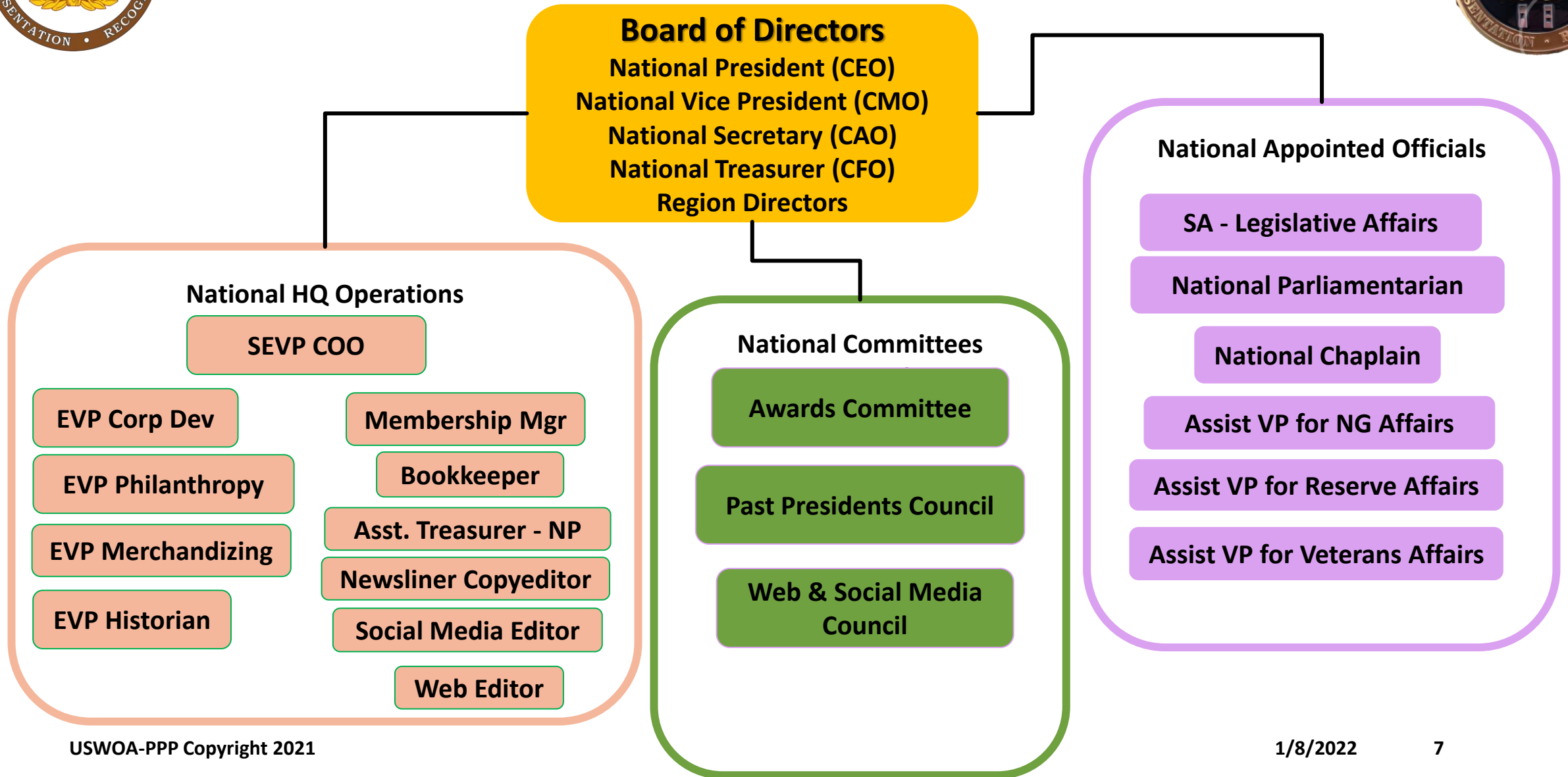
# PAID POSITION RATES (2022)



- **Senior Executive VP Operations (COO) – Salary: \$60,000**
- **Officer Manager – Current 2022 Salary**
- **Bookkeeper - Current 2022 Salary**
- **EVP, Corporate Membership - 20% Commission - (Projected \$38,000 - 1099)**
- **EVP, Philanthropy – 20% Commission (Projected \$20,000 - 1099)**
- **Web Editor - 20% Commission - (Projected \$13,510 - 1099)**
- **EVP, Merchandizing – 20% Commission (Projected \$4,000 - 1099)**
- **EVP, Historian – 20% Commission (Projected \$4,000 - 1099)**
- **Assistant Treasurer - Chapter Non-Profit Status – (Internship)**
- **Newsliner Copyeditor – (Internship)**
- **Social Media Editor (if needed) - (Internship)**

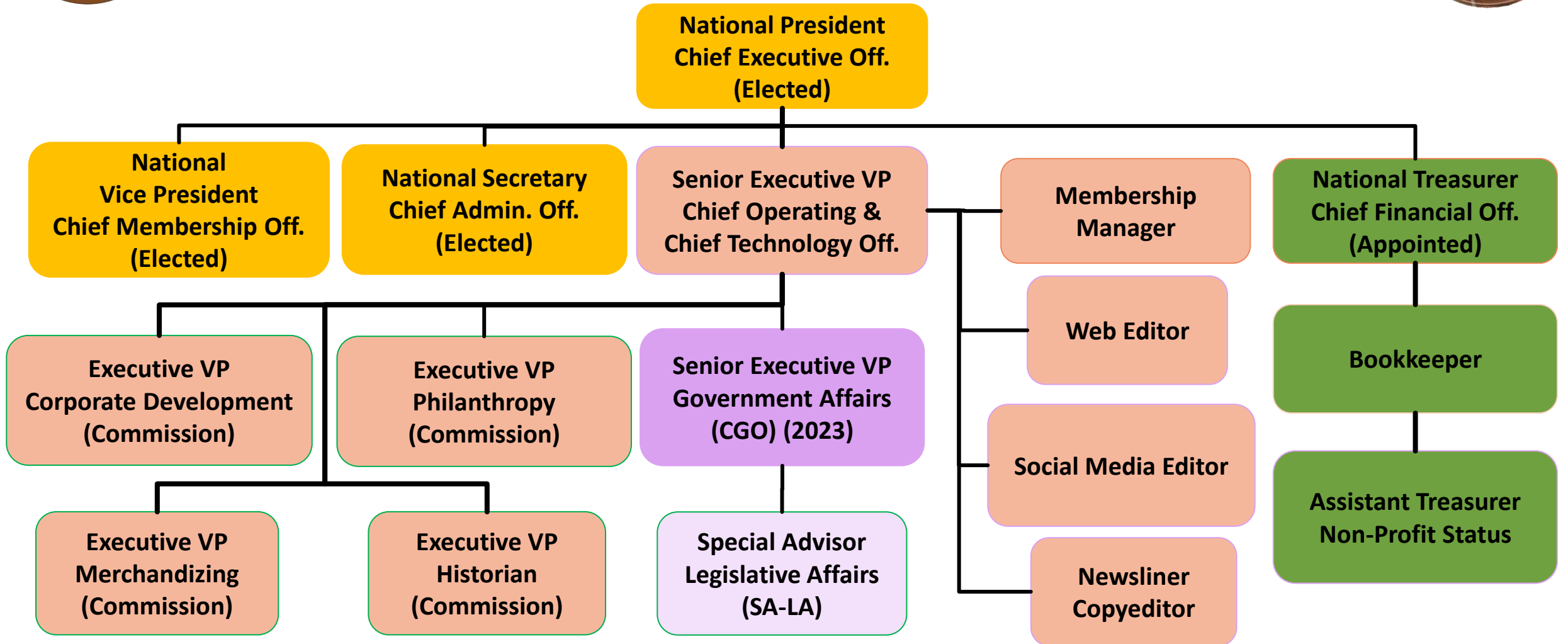


# USAWOA NATIONAL LEADERSHIP 2022





# PROPOSED HQS OPERATIONAL ORGANIZATION 2023







# **EXCOM MEMBERSHIP (2023)**



- **National President (Chief Executive Officer - CEO)**
- **National Vice President (Chief Membership Officer - CMO )**
- **National Secretary (Chief Administrative Officer - CAO)**
- **National Treasurer (Chief Financial Officer - CFO)**
- **SEVP, Operations & Technology (COO & CTO)**
- **SEVP, Government Affairs (CGA)**
- **EVP, Corporate Membership (Chief, Corporate Membership)**
- **EVP, Philanthropy (Chief, Philanthropy)**
- **EVP, Merchandizing (Chief, Merchandizing)**
- **EVP, Historian (Chief Historian)**



# PAID POSITION RATES (2023)

- Senior Executive VP Operations (COO & CTO) – Salary: \$60,000 (**\$43,300**)
- Officer Manager – Current 2023 Salary
- Bookkeeper - Current 2023 Salary
- SEVP, Government Affairs (CGO) / SP-LA (Expenses - \$10,000 - **Paid from COO Salary - 1099**)
- EVP, Corporate Membership - 20% Commission - (Projected \$38,000 - 1099)
- EVP, Philanthropy – 20% Commission (Projected \$20,000 - 1099)
- Web Editor – 20% Commission (Projected \$13,510 - 1099)
- EVP, Merchandizing – 20% Commission (Projected \$4,000 - 1099)
- EVP, Historian – 20% Commission (Projected \$4,000 – 1099)
- Newsliner Copyeditor (if needed) – \$5,000, (\$500 per issue) (**Paid Internship from COO Salary - 1099**)
- Social Media Editor (if needed) - \$1,200 (\$100 per month) (**Paid Internship from COO Salary - 1099**)
- Assistant Treasurer - Chapter Non-Profit Status - \$500/year – (**Paid Internship from COO Salary - 1099**)



# USAWOA NATIONAL LEADERSHIP 2023

